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**EDUCATION**

- Fulbright Scholar, Auburn University, USA, 2013.
- Postdoc in Fisheries Economics and Management, University of Tromso, Norway, 2010.
- Bachelor of English, Hue University, Vietnam, 2003– 2006.
- Ph.D. in Economics, National Economics University, Ha Noi, Vietnam, 2000 – 2003.
- Master Degree in Industrial Economics and Management, National Economics University, Ha Noi, Vietnam, 1994 – 1997.
- Bachelor of Fisheries Economics, Nha Trang University of Fisheries, Vietnam, 1980 – 1985.

**RESEARCH INTERESTS**

- Fisheries and Aquaculture Economics and Management.
- Climate Change and Fisheries and Aquaculture.
- Sustainable Development and Poverty Eradication.
- Business Management.

**RESEARCH EXPERIENCE**

- PI: Management and Development of Industrial Enterprises in Khanh Hoa Province, funded by Nha Trang University of Fisheries, 1996-1998.
- PI: Building Strategies for Development of Seafood Processing Industry in Khanh Hoa Province toward 2010, funded by the Vietnamese Ministry of Education and Training, 2001-2003.
- PI: A Study on Reform of the State Owned Enterprises in Khanh Hoa Province, funded by the Vietnamese Ministry of Education and Training, 2004-2006.
- Head: Identifying Priorities for Fisheries Research: Market. Collaboration for Agricultural and Rural Development Program (CARD), Australia-Vietnam Development Cooperation Program, 2005-2006, PI: The Vietnamese Ministry of Fisheries.

- PI: Assessment of Fisheries Economic Performance in Vietnam, SRV 2701 Project, funded by NORAD, 2005-2012.
- Head: Capacity Building for Nha Trang University's Management, PI: Nha Trang University, funded by NORAD, 2007-2008.
- Head: Assessment of the Situation of Purchase and Consumption of Sea Cucumbers in Vietnam, PI: Research Institute for Aquaculture III, 2008-2009.
- Head: International Trade Regulating Organization and South-East Asian Regionalization of Trade Agreements. Implications for Norwegian Seafood Industry - The case of Vietnam, PI: The Research Council of Norway and the Norwegian Seafood Export Council, 2008-2010.
- Head: Unraveling the Vicious Circle: Poverty Alleviation and Sustainable Livelihoods in Small-scale Fisheries (POVFISH) - The case of Vietnam, PI: University of Tromso, Norway, 2008-2011.
- Head: Building Development Plan 2011-2015 for Industrial Sector of Khanh Hoa Province, PI: Khanh Hoa Department of Trade and Industry, funded by DANIDA, 2009-2010.
- Head: Assessment of the Nha Trang Bay's Management Effectiveness, PI: WorldFish Center, 2009.
- Head: Value Chain Analysis of Anchovy and Tuna in Vietnam, PI: Central Institute for Economic Management, funded by DANIDA, 2010-2011.
- Head: Alternative Livelihoods for Small Coastal Fishers to Reduce Near-shore Fishing Pressure in Vietnam, PI: Central Institute for Economic Management, funded by DANIDA, 2010-2011.
- Head: Climate Change Impacts, Vulnerability Assessments, Economic and Policy Analysis of Adaptation Strategies in Selected Coastal Areas in Vietnam, PI: WorldFish Center, funded by EEPSEA, 2011-2012.

## **TEACHING RESPONSIBILITY**

### **Undergraduate**

- Strategic Management.
- Leadership.
- Business Management.
- Special Topics on Economics and Business.

### **Graduate**

- Strategic Management.
- Human Resource Management.

- Research Methodology.

## **PUBLICATIONS and PRESENTATIONS**

### **Books/Book Chapters**

1. **Nguyen Thi Kim Anh**, Diep Thi My Hao. *Fisheries Development: Institutional Challenges*. Agricultural Publisher, 2006.
2. **Nguyen Thi Kim Anh**, Diep Thi My Hao. *Fisheries Economics and Management*. Agricultural Publisher, 2007.
3. Quach Thi Khanh Ngoc, Ola Flaaten and **Kim Anh Thi Nguyen**. Chapter 15: Efficiency of Fishing Vessels Affected by a Marine Protected Area - The case of Small Scale Trawlers and the Marine Protected Area in Nha Trang Bay, Vietnam. *Integrated Coastal Zone Management* by Erlend Moksness, Einar Dahl and Josianne G. Stottrup (Eds). Oxford: Wiley-Blackwell, 2009.
4. **Kim Anh Thi Nguyen** and Ola Flaaten. Chapter 15: Facilitating Change: A Mekong Vietnamese Small-Scale Fishing Community. *Poverty Mosaics: Realities and Prospects in Small-Scale Fisheries* by Svein Jentoft and Arne Eide (Eds). Springer, 2011
5. **Nguyen Thi Kim Anh**, Pham Thi Thanh Thuy, Nguyen Ngoc Duy. *Economic Analysis on Vietnamese Fisheries Strategies*. Agricultural Publisher, 2011.

### **Journals**

#### *National*

1. **Nguyen Thi Kim Anh**. *Applying Tests and Case Studies in Teaching the Course 'Industrial Enterprises Management'*. A Selection of Journal of Fisheries Science and Technology, 1979-1994.
2. **Nguyen Thi Kim Anh**, *Efficient Fishing and Fish Resource Preserving*. Journal of Fisheries Science and Technology, Nha Trang University of Fisheries, Special Publication, 1996.
3. **Nguyen Thi Kim Anh**, *The Relation between the Policy of Exchange Rate and the Promotion of Export*. Journal of Fisheries Science and Technology, Nha Trang University of Fisheries, No. 2/1998.
4. **Nguyen Thi Kim Anh**, Doanh nghiệp vừa và nhỏ Việt Nam. *Translated into English: Small and Medium Enterprises in Vietnam*. Journal of Fisheries Science and Technology, Nha Trang University of Fisheries, No. 1/1999.
5. **Nguyen Thi Kim Anh**, *Supporting Medium and Small Enterprises in Singapore*. Journal of Fisheries Science and Technology, Nha Trang University of Fisheries, No. 2/1999.

6. **Nguyen Thi Kim Anh**, *Managing and Developing Industrial State Owned Enterprises in Khanh Hoa Province*. Journal of Fisheries Science and Technology IV, Nha Trang University of Fisheries, 1995-1999.
7. **Nguyen Thi Kim Anh**, *Guarantee Fund for Credits to Medium and Small Enterprises*. Journal of Fisheries Science and Technology, Nha Trang University of Fisheries, No. 3/1999.
8. **Nguyen Thi Kim Anh**, *Fisheries Export and Solutions for Increasing its Export Turnover in Khanh Hoa Province*. Journal of Fisheries Science and Technology, Nha Trang University of Fisheries, No. 1/2000.
9. **Nguyen Thi Kim Anh**, *Contributions to Increasing Fisheries Export Turnover in Khanh Hoa*. Journal of Monetary Financial Market, No. 11, 6-2000.
10. **Nguyen Thi Kim Anh**, *Ensuring Profitability Ratio and Competitiveness for Exporting Fisheries Products in Khanh Hoa Province*. Journal of Fisheries Science and Technology, Nha Trang University of Fisheries, No. 2/2000.
11. **Nguyen Thi Kim Anh**, *Ensuring Profitability Ratio and Competitiveness for Exporting Fisheries Products in Khanh Hoa Province (cont.)*. Journal of Fisheries Science and Technology, Nha Trang University of Fisheries, No. 1/2001.
12. **Nguyen Thi Kim Anh**, Vo Thuy Trang, *Foreign Direct Investment in Khanh Hoa Province*. Journal of Fisheries Science and Technology, Nha Trang University of Fisheries, No. 2/2001.
13. **Nguyen Thi Kim Anh**, Võ Thùy Trang, *Khu Công nghiệp Suối Dầu - Cơ hội cho các nhà đầu tư. Translated into English: Suoi Dau Industrial Zone - Opportunities for Investors*. Journal of Fisheries Science and Technology, Nha Trang University of Fisheries, No. 1/2002.
14. **Nguyen Thi Kim Anh**, *Export Fisheries Processing Sector in Khanh Hoa Province*. Journal of Fisheries, No. 4/2002.
15. **Nguyen Thi Kim Anh**, *Investing Infrastructure and Logistics for Export Fisheries Processing Sector in Khanh Hoa*. Journal of Fisheries Science and Technology, Nha Trang University of Fisheries, No. 2/2002.
16. **Nguyen Thi Kim Anh**, Đam Van Nhue, *Promoting Material Raw Production in order to Develop Export Fisheries Processing Sector in Khanh Hoa Province*. Journal of Economics and Development, No. 65, 11/2002.
17. **Nguyen Thi Kim Anh**, *Hon Mun – A Pilot Marine Protected Area in Vietnam*. Journal of Science, No. 4 (527), 2003.
18. **Nguyen Thi Kim Anh**, *Models of Holding Companies*. Journal of Fisheries Science and Technology, Nha Trang University of Fisheries, No. 1/2003.

19. **Nguyen Thi Kim Anh**, *Process of AFTA Integration in Vietnam*. Journal of Fisheries Science and Technology, Nha Trang University of Fisheries, No. 2/2003.
20. **Nguyen Thi Kim Anh**, *E-commerce - A Business Mode in the 21<sup>st</sup> Century*. Journal of Fisheries Science and Technology, Nha Trang University of Fisheries, No. 3/2003.
21. **Nguyen Thi Kim Anh**, *Applying E-commerce in Vietnam*. Journal of Fisheries Science and Technology, Nha Trang University of Fisheries, No. 2/2004.
22. **Nguyen Thi Kim Anh**, *Community Based Fisheries Management - A Responsible and Sustainable Approach*. Journal of Fisheries Science and Technology, Nha Trang University of Fisheries, Special Publication 2004.
23. **Nguyen Thi Kim Anh**, *Applying Almost Ideal Demand System Model to Estimate Fisheries Demand*. Journal of Fisheries Science and Technology, Nha Trang University of Fisheries, No. 4/2004.
24. **Nguyen Thi Kim Anh**, *Abidance by the Regulations and Selection of the Targets for Output Price Decisions*. Journal of Industry, No. 21, 11/2004.
25. **Nguyen Thi Kim Anh**, *Penetrating into American Market*. Journal of Fisheries, No. 12/2004.
26. **Nguyen Thi Kim Anh**, *Adhering to the WTO - Opportunites and Challenges for Vietnamese Enterprises*. Journal of Industry, No.1, 6/2005.
27. **Nguyen Thi Kim Anh**, *International Economic Intergration - An Indispensable Trend to all Nations*. Journal of Industry, No.1, 11/2005.
28. **Nguyen Thi Kim Anh**, *Solutions for Improving State Owned Enterprises: Merging and Selling*. Journal of Fisheries Science and Technology, Nha Trang University of Fisheries, No. 4/2005.
29. Nguyen Tuan, **Nguyen Thi Kim Anh** et al. *Revenues and Costs of Mackerel Gill Net Fishery in Nha Trang, Vietnam*. Journal of Fisheries Science and Technology, Nha Trang University, No. 3-4/2006.
30. **Nguyen Thi Kim Anh**, Nguyen Thi Tram Anh, Diep My Hao, *Comparative Analysis: Co-management and Community Based Management*. Journal of Fisheries, No. 9/2006.
31. Nguyen Tuan, **Nguyen Thi Kim Anh** et al., *Analysing Factors Influencing on Revenues of Mackerel Gill Net Fishery in Nha Trang, Vietnam*. Journal of Fisheries Science and Technology, Nha Trang University, No. 1/2007.
32. Phạm Thị Thanh Thủy, **Nguyen Thi Kim Anh**, *Revenues and Costs of Purse Seine Fishery in Nha Trang and Cam Ranh, Khanh Hoa Province, Vietnam*. Journal of Fisheries Science and Technology, Nha Trang University, No. 1/2007.

33. Dang Tam Ngoc, **Nguyen Thi Kim Anh** et al., *Revenues and Costs of Ocean Tuna Fishery in Nha Trang, Vietnam*. Journal of Fisheries, No. 2/2007.
34. Ho Huy Tuu, **Nguyen Thi Kim Anh**, Svein Ottar Oslen, *Consumer Satisfaction, Interest and Loyalty for Fish Products in Southern Market, Vietnam*. Journal of Science, Can Tho University, 09/2008.
35. Hoang Thu Thuy, **Nguyen Thi Kim Anh**, *Economic Performance of Juvenile Black Tiger Shrimp Culture in Nha Trang and Cam Ranh, Khanh Hoa Province, Vietnam*. Journal of Fisheries Science and Technology, Nha Trang University, No. 2/2008.
36. Nguyen Van Hieu, **Nguyen Thi Kim Anh**, *Factors Influencing on Productivity of Black Tiger Shrimp Intensive Farming in Binh Dai, Ben Tre Province, Vietnam*. Journal of Fisheries Science and Technology, Nha Trang University, Special Publication – 2009.
37. **Nguyen Thi Kim Anh**, Nguyen Xuan Truong, Nguyen Van Hieu, *Basements for Applying Community Based Co-management in Vietnam - The case of Thanh Phong Commune, Thanh Phu District, Ben Tre Province, Vietnam*. Journal of Fisheries Science and Technology, Nha Trang University, Special Publication – 2009.
38. **Nguyen Thi Kim Anh**, Trần Thị Thu Nga, Khai thác và phát triển nguồn lợi nhuyễn thể vùng ven biển theo mô hình hợp tác xã kiểu mới - Trường hợp của vùng nghêu Bến Tre. *Translated into English: Fishing and Developing Mollusca Resource in Coastal Areas based a New Co-operative Mode - The case of Ben Tre Clam Area, Vietnam*. Journal of Fisheries Science and Technology, Nha Trang University, Special Publication – 2009.
39. Nguyen Thu Thuy, **Nguyen Thi Kim Anh**, *Factors Influencing on Domestic Tourist Loyalty for Nha Trang Destination*. Journal of Economics and Development, Special Publication, 6/2009.
40. **Nguyen Thi Kim Anh**, Tran Khanh, *Effectiveness of Management of Marine Protected Area in Nha Trang Bay*. Journal of Fisheries Science and Technology, No. 4, 9/2009.
41. **Nguyen Thi Kim Anh**, Nguyen Thi Lien Vi, *Enhancing Competitiveness of Vietnamese Pangasius in Global Market*. Journal of Economics and Development, No. 148, 10/2009.
42. **Nguyen Thi Kim Anh**, Nguyen Van Dien, *Analysis of Factors Influencing on Economic Performance of Off Shore Fishing Vessels in Ben Tre Province, Vietnam*. Journal of Economics and Development, No. 151 (II), 01/2010.
43. **Nguyen Thi Kim Anh**, Le Tran Hong Thai, *Factors Influencing on Poverty of Coastal Small Scale Fisherman Households – The case of Thanh Phong Commune, Ben Tre Province, Vietnam*. Journal of Economics and Development, No. 152, 02/2010.
44. Tran Van Le, **Nguyen Thi Kim Anh**, *Enhancing Competitiveness of Khanh Hoa Fuel Company*. Journal of Economics and Development, No. 158 (II), 08/2010.

45. **Nguyen Thi Kim Anh**, Nguyen Thua Buu, *A Study of Supply Chain of Pangasius in Nam Viet Company*. Journal of Economics and Development, No. 159, 9/2010.
46. Nguyen Hong Ha, **Nguyen Thi Kim Anh**, *Setting and Applying Balanced Score Card in Khatoco Tobacco Materials Company*. Journal of Economics and Development, No. 177, 3/2012.
47. Nguyen Minh Thuong, **Nguyen Thi Kim Anh**, *Service Quality and Competitiveness Ability of Postal Services in Hau Giang Post Office*. Journal of Economics and Development, No. 178, 4/2012.
48. Nguyen Ngoc Duy, **Nguyen Thi Kim Anh**, Nguyen Thi Tram Anh, *Balancing Benefits between Fishermen and Stakeholders Involving in the Value Chain of Fisheries Products – The Case of Skip Jack Tuna in Khanh Hoa Province, Vietnam*. Journal of Agricultural and Rural Development, No. 6, 3/2012.
49. Pham Thi Cam Hang, **Nguyen Thi Kim Anh**, *Enhancing Consumer Satisfaction in ACB Bank, Khanh Hoa Branch*. Journal of Fisheries Science and Technology, No. 2/2012.
50. **Nguyen Thi Kim Anh**, Bui Nguyen Phuc Thien Chuong, Ho Xuan Huong, Le Thi Huyen Trang, *Estimation of Damages, Evaluation of Household Awareness and Adaptive Ability under Climate Change in Ben Tre Province, Vietnam*. Journal of Economics and Development, No. 180, 6/2012.
51. **Nguyen Thi Kim Anh**, Nguyen Thi La, *Total Cost of White Leg Shrimp - The case of Farming Households in Ninh Hoa District, Vietnam*. Journal of Agricultural and Rural Development, No. 19, 10/2012.
52. **Nguyen Thi Kim Anh**, Pham Thi Hoan Nguyen, *Increasing the Beneficial Relationships among Stakeholders in the Value Chain of Ocean Tuna in Khanh Hoa Province, Vietnam*. Journal of Economics and Development, Special Publication, 8/2012.
53. Nguyen Thi Tram Anh, **Nguyen Thi Kim Anh**, Pham Thi Thanh Thuy, *Cooperating and Supporting Fishermen - The case of Anchovy Value Chain in Khanh Hoa Province, Vietnam*. Journal of Agricultural and Rural Development, No. 18, 9/2012.
54. Le Quang Lam, **Nguyen Thi Kim Anh**, *Applying Balanced Score Card in Nha Trang Vinashin Company*. Journal of Economics and Development, No. 185(II), 11/2012.
55. **Nguyen Thi Kim Anh**, Bui Nguyen Phuc Thien Chuong, Le Thi Huyen Trang, Ho Xuan Huong, *Economic Analysis of Adaptive Strategies under Climate Change: The case of Ben Tre Province, Vietnam*. Journal of Economics and Development, No. 189(II), 3/2013.
56. **Nguyen Thi Kim Anh**, Bui Ngoc Quynh, *Value Chain of White Leg Shrimp - The Case of Farming Households in Ninh Hoa District, Vietnam*. Journal of Agricultural and Rural Development, No. 6, 3/2013.

57. Nguyen Thi Tram Anh, **Nguyen Thi Kim Anh**, Nguyen Thi Dung, Huynh Thi Ngoc Diep, *Building Fisheries Clusters in the South Central Area of Vietnam. Institute of Fisheries Economics and Planning*, 2013.
58. Nguyen Ngoc Duy, **Nguyen Thi Kim Anh**, Phan Le Diem Hang, *Cooperating Stakeholders Involving in Fisheries Value Chain for a Sustainable Development - The Case of Skip Jack Tuna in Khanh Hoa Province. Journal of Agricultural and Rural Development*, No. 16, 8/2013.
59. **Nguyen Thi Kim Anh**, Bui Nguyen Phuc Thien Chuong, Le Thi Huyen Trang, Ho Xuan Huong, *Evaluation of the Vulnerability of Coastal Households under Climate Change in Ben Tre Province, Vietnam. Journal of Economics and Development*, No. 194, 8/2013

### ***International***

1. **Kim Anh Thi Nguyen** and Nguyen Thi Tram Anh, Marine Fisheries in Vietnam. *Journal of Japan International Fisheries Research Society*, Vol.7, No.1-2, Sep, 2006.
2. **Kim Anh Thi Nguyen**, Dang Tam Ngoc, et al. Costs and Earnings from Offshore Tuna Long-Line Fishery in Nha Trang, Vietnam. *Fish for the People - A Special Publication of SEAFDEC for the Promotion of Sustainable Fisheries for Food Security in the ASEAN Region*, Vol.5, No.1: 2007.
3. Thanh Thuy Thi Pham, **Kim Anh Thi Nguyen** and Prof. Ola Flaaten. Income Sharing Systems among Purse Seine Fishermen in Cam Ranh and Nha Trang, Vietnam. *Fish for the People - A Special Publication of SEAFDEC for the Promotion of Sustainable Fisheries for Food Security in the ASEAN Region*, Vol.5, No.2: 2007.
4. Le Kim Long, Ola Flaaten, and **Kim Anh Thi Nguyen**, Economic Performance of Open-Access Offshore Fisheries - The Case of Vietnamese Longliners in the South China Sea. *Fisheries Research*, 93, 2008.
5. Ho Huy Tuu, Svein Ottar Olsen, Duong Tri Thao, and **Kim Anh Thi Nguyen**, The Role of Norms in Explaining Attitudes, Intention and Consumption of a Common Food (Fish) in Vietnam. *Appetite*, 51, 2008.
6. Robert Pomeroy, **Kim Anh Thi Nguyen**, and Ha Xuan Thong, Small - Scale Marine Fisheries Policy in Vietnam. *Marine Policy*, No 33: 2009.
7. **Kim Anh Thi Nguyen**, Ola Flaaten, and Nguyen Van Hieu. Attempts to Apply Community-based Co-management Approach in Vietnam: The Case of Thanh Phong Commune in Ben Tre Province, Vietnam. *Fish for the People - A Special Publication of SEAFDEC for the Promotion of Sustainable Fisheries for Food Security in the ASEAN Region*, Vol.8, No 1: 2010.



8. Nguyen Xuan Truong, Terje Vassdal, Quach Thi Khanh Ngoc, **Kim Anh Thi Nguyen**, and Pham Thi Thanh Thuy, Technical Efficiency of Gillnet Fishery in Da Nang, Vietnam: Application of Stochastic Production Frontier. Fish for the People - A Special Publication of SEAFDEC for the Promotion of Sustainable Fisheries for Food Security in the ASEAN Region, Vol.9, No 1: 2011.
9. Nguyen Thi Trang Nhung, Claire Amstrong, **Kim Anh Thi Nguyen**, Quach Khanh Ngoc, Nguyen Hai Anh, Incorporating Fisheries Management into Biodiversity Conservation Policies to Enhance the Effectiveness of MPAs: A Case Study in Cu Lao Cham MPA, Vietnam. Fish for the People, Vol. 9 No 3:2011.
10. **Kim Anh Thi Nguyen**, Nguyen Thi Tram Anh, Tran Van Hao, Alternative Livelihoods for Small Coastal Fishers to Reduce Near-Shore Fishing Pressure in Nha Trang Bay, Vietnam. Fish for the People, Vol.10, No 1:2012.
11. Quach Thi Khanh Ngoc, Claire Amstrong and **Kim Anh Thi Nguyen**, Indicators for Assessing Marine Protected Areas – The Case of the Nha Trang Bay Marine Protected Area in Vietnam. The Journal of the Asian Fisheries Science 25, 2012
12. Nguyen Ngoc Duy, Ola Flaaten, **Kim Anh Thi Nguyen** and Quach Khanh Ngoc, Open-Access Fishing Rent and Efficiency - The Case of Gillnet Vessels in Nha Trang, Vietnam. Fisheries Research 127-128, 2012.
13. **Kim Anh Thi Nguyen**, Field-Testing the Applicability of Fisheries Co-management Models in Ben Tre Province of Vietnam. Fish for the People 10(3), 2012.
14. Nguyen Thi Tram Anh, **Kim Anh Thi Nguyen**, Pham Thi Thanh Thuy, Enhancing Stakeholders' Role in the Value Chain for Sustainable Fisheries Development: A Case of Anchovy Fishery in Vietnam. Fish for the People. Fish for the People 10(2), 2012.
15. Pham Thi Thanh Thuy, Ola Flaaten, **Kim Anh Thi Nguyen**, Remuneration System and Economic Performance: Theory and the Vietnamese Small Scale Fisheries. Marine Resource Economic Journal 28(01), 2013.
16. Co-authours **Kim Anh Thi Nguyen**, Bui Nguyen Phuc Thien Chuong, Le Thi Huyen Trang and Curtis M. Jolly, Economic Analysis of Climate Change Adaptation Strategies in Selected Coastal Areas in Vietnam. World Fish Center, Lessons Learned 2013.

## **Presentations**

### *National (since 2004)*

1. **Nguyen Thi Kim Anh**, *An Approach to Strategy Planning for Fishery Sector*. In the proceeding of Innovation of Building Strategies and Plan for Fisheries Development, Ministry of Fisheries. Ha Noi, 4/2004.

2. Nguyen Thi Tram Anh và **Nguyen Thi Kim Anh**, *Fisheries Business Linkages – Preconditions for the Sustainable Development*. In the proceeding of Evaluation of Effectiveness of Vietnamese Economy after Two Years Taking Part into WTO. Ho Chi Minh, 11/2008.
3. **Nguyen Thi Kim Anh**, *Innovation of Research to Fill Training Demand of High Quality Human Resource related to Economics and Business Management in the integrated context*. In the Proceeding of Innovation of Science and Technology to Improving the Training Quality of Economics-Business Management Disciplines in Vietnamese Universities, aiming to Economic and Social Development. National Economics University. Hanoi, 1/2010.
4. **Nguyen Thi Kim Anh**, Nguyen Thi Tram Anh, Tran Van Hao, *Alternative Livelihoods for Coastal Small Scale Fishermen in Vietnam*. In the proceeding of 35 years of Development. Economics University, Da Nang University (1975-2010). Da Nang, 11/2010.
5. Nguyen Thua Buu, **Nguyen Thi Kim Anh**, *Supply Chain of Pangasius in Nam Viet Joint-Stock Company*. In the proceeding of 35 years of Development. Economics University, Da Nang University (1975-2010). Da Nang, 11/2010.
6. **Nguyen Thi Kim Anh**, Nguyen Thi Tram Anh, Nguyen Thua Buu, *Improving Cooperation of Stakeholders Involving in Pangasius Value Chain in Vietnam*. In the proceeding of Solutions for Agricultural and Rural Economic Development, organized by the National Bank. Can Tho, 12/2010.
7. Nguyen Ngoc Duy, **Nguyen Thi Kim Anh**, Nguyen Thi Tram Anh, *Value Chain of Skip-Jack Tuna*. At the workshop: Economic Analysis on Vietnamese Fisheries Strategies, Central Research Institute for Economic Management, Hanoi, 12/2010.
8. Pham Thi Thanh Thuy, **Nguyen Thi Kim Anh**, Nguyen Thi Tram Anh, *Value Chain of Anchovy*. At the workshop: Economic Analysis on Vietnamese Fisheries Strategies, Central Research Institute for Economic Management, Hanoi, 12/2010.
9. **Nguyen Thi Kim Anh**, Nguyen Thi Tram Anh, *Social Indicators for Fisheries Evaluation within Marine Protected Areas*. At the workshop: Fisheries Sustainable Development in the Marine Protected Areas, organized by LMPA, Ministry of Agricultural and Rural Development. Nha Trang, 5/2011.
10. **Nguyen Thi Kim Anh**, Buu Long, *A Study on Value Chain of Anchovy in Kien Giang*. In the proceeding of Management and Bussiness 2012, Da Nang Economics University COMB. Da Nang, 12/2012.
11. Vo Thi Thu Huong, **Nguyen Thi Kim Anh**, *Setting and Applying Balanced Scored Card in the Vietcombank, Nha Trang Branch*. In the proceeding of Management and Bussiness 2012, Da Nang Economics University COMB. Da Nang, 12/2012.

12. Nguyen Sy Thang, **Nguyen Thi Kim Anh**, *Improving Personal Management in the Electricity Company I*. In the proceeding of Management and Bussiness 2012, Da Nang Economics University COMB. Da Nang, 12/2012.
13. **Nguyen Thi Kim Anh**, Nguyen Xuan Tien, *Supply Chain Management: The case of Tan Tien Weaving Joint-Stock Company*. In the proceeding of Management and Bussiness 2013, Da Nang Economics University. Da Nang, 7/2013.
14. **Nguyen Thi Kim Anh**, Ho Huu Tan, Ha My Tran, *Setting and Applying Balanced Scored Card for Strategic Management in Vietcombank Kien Giang*. In the proceeding of Management and Bussiness 2013, Da Nang Economics University. Da Nang, 7/2013.

***International (since 2004)***

1. **Kim Anh Thi Nguyen** and Nguyen Thi Tram Anh, Marine Fisheries in Vietnam. Proceedings of the Twelfth Biennial Conference of the International Institute of Fisheries Economics & Trade (IIFET), ISBN: 0-9763432-0-7, CD Room. Tokyo, Japan, July 2004.
2. Nguyen Tuan, **Kim Anh Thi Nguyen** et al, A study on Costs and Earnings of Gillnet Vessels in Nha Trang, Vietnam. Proceedings of the Thirteenth Biennial Conference of the International Institute of Fisheries Economics & Trade (IIFET), ISBN: 0-9763432-3-1, CD Room. Portsmouth, UK, July 2006.
3. **Kim Anh Thi Nguyen**, Dang Tam Ngoc et al, The Economic Performance of Offshore Long-Line Vessels in Nha Trang, Vietnam. Proceedings of the Thirteenth Biennial Conference of the International Institute of Fisheries Economics & Trade (IIFET), ISBN: 0-9763432-3-1, CD Room. Portsmouth, UK, July 2006.
4. **Kim Anh Thi Nguyen**, The Social-Economic State of the Fishing Households in Nha Trang City. Proceedings of The International Symposium on Development of Technology for Modernizing Fisheries Sector of Vietnam in Global Context. Publication of Nha Trang University. Nha Trang University, Vietnam, November 2006.
5. Quach Khanh Ngoc, Ola Flaaten and **Kim Anh Thi Nguyen**, Technical Efficiency of Fishing Vessels Affected by a Marine Protected Area - The Case of Small-Scale Trawlers and Marine Protected Area in Nha Trang Bay, Vietnam. Proceedings of The International Symposium on Integrated Coastal Zone Management. Blackwell Publishing. Arendal, Norway, June – 2007.
6. **Kim Anh Thi Nguyen**, Innovation and Sustainability as Key Factors for Fisheries and Aquaculture Development in Vietnam. Presented at the Institute of Agricultural and Fishery Research and Training, Huelva, Spain. Huelva, Spain, November 2007.
7. **Kim Anh Thi Nguyen**, Achieving a Sustainable Future: Managing Aquaculture and Development in Coastal Provinces of Central Vietnam. Proceedings of the 2008 FFTC-

NFRDI International Workshop on Integrated Coastal Zone Management for Sustainable Aquaculture held in Busan, Korea. Busan, Korea, August 2008.

8. Ho Huy Tuu, Svein Ottar Olsen and **Kim Anh Thi Nguyen**, Satisfaction, Involvement and Loyalty toward Fish in Vietnam. Proceedings of the Fourteenth Biennial Conference of the International Institute of Fisheries Economics & Trade - Achieving a Sustainable Future: Managing Aquaculture, Fishing, Trade and Development. IIFET 2008 Nha Trang, Vietnam. Published by the International Institute of Fisheries Economics & Trade (IIFET), ISBN: 0-9763432-5-8, October 2008.
9. Tuan Nguyen, **Kim Anh Thi Nguyen**, Ola Flaaten et al, An Analysis of the Tuna-Mackerel Gillnet Fishery in Nha Trang, Vietnam. Proceedings of the Fourteenth Biennial Conference of the International Institute of Fisheries Economics & Trade - Achieving a Sustainable Future: Managing Aquaculture, Fishing, Trade and Development. IIFET 2008 Nha Trang, Vietnam. Published by the International Institute of Fisheries Economics & Trade (IIFET), ISBN: 0-9763432-5-8, October 2008.
10. Thai Thanh Pham, Hoai Trong Nguyen, and **Kim Anh Thi Nguyen**, Modeling Demand Function for Norwegian Salmon in Vietnam. Proceedings of the Fourteenth Biennial Conference of the International Institute of Fisheries Economics & Trade - Achieving a Sustainable Future: Managing Aquaculture, Fishing, Trade and Development. IIFET 2008 Nha Trang, Vietnam . Published by the International Institute of Fisheries Economics & Trade (IIFET), ISBN: 0-9763432-5-8, October 2008.
11. Thanh Thuy Thi Pham, Ola Flaaten, and **Kim Anh Thi Nguyen**, Remuneration of Crew Members of Coastal Fisheries: The Case of South- Central Vietnam. Proceedings of the Fourteenth Biennial Conference of the International Institute of Fisheries Economics & Trade - Achieving a Sustainable Future: Managing Aquaculture, Fishing, Trade and Development. IIFET 2008 Nha Trang, Vietnam. Published by the International Institute of Fisheries Economics & Trade (IIFET), ISBN: 0-9763432-5-8, October 2008.
12. Robert Pomeroy and **Kim Anh Thi Nguyen**, The Changing Nature of Small-Scale Fisheries Policy in Vietnam. Organizer of the Special session of Policy Day. Proceedings of the Fourteenth Biennial Conference of the International Institute of Fisheries Economics & Trade - Achieving a Sustainable Future: Managing Aquaculture, Fishing, Trade and Development. IIFET 2008 Nha Trang, Vietnam. Published by the International Institute of Fisheries Economics & Trade (IIFET), ISBN: 0-9763432-5-8, October 2008.
13. Hien Tran Thi, **Kim Anh Thi Nguyen**, Elizabeth Petersen, International Fish Trade and Fish Product Security in Vietnam. Best paper received the JIFRS Yamamoto Award at IIFET 2008. Proceedings of the Fourteenth Biennial Conference of the International Institute of Fisheries Economics & Trade - Achieving a Sustainable Future: Managing Aquaculture, Fishing, Trade and Development. IIFET 2008 Nha Trang, Vietnam.

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