

Nguyen Thi Tram Anh  
[tramanhnguyen.ntu@gmail.com](mailto:tramanhnguyen.ntu@gmail.com)

Department of Commerce  
Faculty of Economics  
02 Nguyen Dinh Chieu St.,  
Nha Trang City, Vietnam  
Tel: (84) 58 3832070

### **EDUCATION**

*Da Nang University*, Da Nang, Viet Nam  
Ph.D in Economics, 2005-2009

*National Economics University*, Hanoi, Viet Nam  
MSc in Economics, 1994- 1997

*Nha Trang University*, Nha Trang, Viet Nam  
B.A in Fisheries Economics, 1987-1992

### **RESEARCH INTERESTS**

- International Trade (Fisheries Trade)
- Management and Development of Fisheries
- Supply Chain Management
- Value Chain

### **RESEARCH EXPERIENCE**

- PhD dissertation on Fisheries Sustainable Development in Khanh Hoa Province
- Consultative Contract with the Ministry of Agricultural and Rural Development for the project on Build Up a Fisheries Cluster for The South Central Vietnam in Khanh Hoa

### **TEACHING RESPONSIBILITY**

#### **Undergraduate**

- Macroeconomics
- Supply Chain Management
- International Trade Laws

#### **Graduate**

- Macroeconomics
- Supply Chain Management
- International Trade Laws

## **PUBLICATIONS and PRESENTATIONS**

### **Journals (since 2009)**

1. Nguyen Thi Tram Anh, Bach Ngoc Van. 2013 Value Chain Research for export rice of Kien Giang Province *Journal of Agriculture and Rural Development*, ISSN: 0859 - 4581, No.13,, p.13-22.
2. Nguyen Ngoc Duy, Nguyen Thi Kim Anh and Nguyen Thi Tram Anh. 2012. Analysis of Skipjack Tuna Value Chain. *Statistical Publishing House, Hanoi, Vietnam*
3. Nguyen Thi Tram Anh, Nguyen Thi Kim Anh and Pham Thi Thanh Thuy. 2012. Analysis of Anchovy Value Chain. *Statistical Publishing House, Hanoi, Vietnam*
4. Nguyen Thi Tram Anh, Nguyen Thi Kim Anh and Pham Thi Thanh Thuy. 2012. Linking and Supporting Fishermen for Fisheries Product Business- The Case of Anchovy in Khanh Hoa Province. *Journal of Agriculture and Rural Development*, ISSN: 0866-7020, No.201, p.11-19.
5. Nguyen Ngoc Duy, Nguyen Thi Kim Anh, Nguyen Thi Tram Anh. 2012. Balancing Benefits between Fishermen and Other Stakeholders in the Fisheries Value Chain- The Case of Skipjack Tuna in Khanh Hoa Province. *Journal of Agriculture and Rural Development*, ISSN: 0866-7020, No.189, p.11-19.
6. Nguyen Thi Tram Anh, Nguyen Thi Lien. 2012. Improving Management of Food Safety for White Leg Shrimp Product (*Litopenaeus Vannamei*) in Khanh Hoa Province. *The Fisheries science Magazine, No.1, Nha Trang University*.
7. Nguyen Thi Tram Anh. 2010. Value Chain Approach for Enhancing the Competitiveness Advantages of White Leg Shrimp Product (*Litopenaeus Vannamei*) - The Case of Nha Trang Seafood F17. *The Science Magazine, Special Issue, Da Nang University*.
8. Nguyen Thi Tram Anh. 2010. The Model of Cooperation in Producing Binh Thuan's Dragon Fruits. *The Science Magazine, Special Issue/2010, Da Nang University*.
9. Nguyen Thi Tram Anh. 2010. A Multi Analysis Framework and Indicators for Fisheries Sustainable Development - The Case of Fisheries Sector in Khanh Hoa Province. *The Science Magazine, Special Issue, Da Nang University*.
10. Nguyen Thi Tram Anh. 2009. The Models for Sustainable Development of Vietnam's Fisheries Sector. *The Fisheries Science Magazine, Special Issue, Nha Trang University*.

11. Nguyen Thi Tram Anh. 2009. Cooperation within the Value Chain of Farming Products - The Tools for Promoting Sustainable Fisheries in Khanh Hoa Province. *The Fisheries Science Magazine, No.4, Nha Trang University.*

### **International Journals**

1. Nguyen Thi Kim Anh, Nguyen Thi Tram Anh, Pham Thi Thanh Thuy. 2012. Enhancing stakeholder's Role in the value chain for Sustainable Fisheries Development- A Case of Anchovy Fisheries in Viet Nam. *Fish for the People Journal ISSN: 1685 – 6546, Bangkok, Thailand. Vol.10, No.2: 2012.*
2. Nguyen Thi Kim Anh, Nguyen Thi Tram Anh, Tran Van Hao. 2012. Alternative Livelihoods for Small Coastal Fishers to Reduce Near – Shore Fishing Pressure in Nha Trang Bay, Viet Nam. *Fish for the People Journal ISSN: 1685 – 6546, Bangkok, Thailand. Vol.10, No.1: 2012.*
3. Nguyen Tuan, Nguyen Thi Kim Anh, Ola Flaaten, and Nguyen Thi Tram Anh. An Analysis of the Tuna-Mackerel Gillnet Fishery in Nha Trang, Vietnam. Proceedings of the Fourteenth Biennial Conference of the International Institute of Fisheries Economics & Trade - Achieving a Sustainable Future: Managing Aquaculture, Fishing, Trade and Development. IIFET 2008 Nha Trang, Vietnam. Published by the International Institute of Fisheries Economics & Trade (IIFET), ISBN: 0-9763432-5-8, October 2008
4. Nguyen Tuan, Nguyen Thi Kim Anh, Nguyen Thi Tram Anh, Phan Thi Dung. 2007. Costs and Earnings from Offshore Tuna Long - Line Fishery in Nha Trang, Vietnam. *The Special Publication Fish for the People, SEAFDEC, Vol.5, No.1: 2007.*
5. Nguyen Thi Kim Anh and Nguyen Thi Tram Anh . 2004. Developing Sustainable Marine Fisheries in Vietnam. JIFRS Yamamoto Best Paper Award at the Twelfth Biennial Conference of the International Institute of Fisheries Economics & Trade (IIFET), Japan 2004 and also published by *JIRFS Journal.*

### **Presentations**

1. Nguyen Thi Tram Anh (2011). Sustainable Development of Vietnam's Fisheries Sector- Institutional Challenge. In the *proceeding of the conference Developing rapid and sustainable socio-economic central coastal region and the Central Highlands. The Economic College, Da Nang University.*
2. Nguyen Thi Kim Anh, Nguyen Thi Tram Anh, Nguyen Thi Lien Vi (2010). Recommendations to Ensure the Vietnam Pangasius Sustainable Export in the World Market. *Proceedings of the*

*Fifteenth Biennial Conference of the International Institute of Fisheries Economics & Trade - Economics of Fish Resources and Aquatic Ecosystems: Balancing Uses, Balancing Costs. Published by the International Institute of Fisheries Economics & Trade (IIFET), ISBN: 0-9763432-6-6, October 2010*

3. Nguyen Thi Kim Anh, Nguyen Thi Tram Anh (2010). Social Indicators for Fisheries Assessment in the Marine Protected Area. *Conference on Sustainable Development of Fisheries in the Marine National Park, organized by LMPA Project, Ministry of Agriculture and Rural Development.*
4. Pham Thi Thanh Thuy, Nguyen Thi Tram Anh, and Nguyen Thi Kim Anh (2010). Value Chain Anchovies. *Conference on Economic Analysis of the Fisheries sector Strategic Vietnam. Statistics Publishers, pp.78-82.*
5. Nguyen Ngoc Duy, Nguyen Thi Tram Anh, and Nguyen Thi Kim Anh (2010). Value Chain Stripe Tuna. *Conference on Economic Analysis of the Fisheries sector Strategic Vietnam. Statistics Publishers, pp.82-86.*
6. Nguyen Thi Kim Anh, Nguyen Thi Tram Anh, and Nguyen Thua Buu (2010). Improving the Linkages among the Stakeholders in the Pangasius Value Chain in Vietnam. *In the proceeding of the Conference on the Implementation of the measures to promote the development of Agriculture economy- rural, organized by the State bank of Vietnam, pp.40.1-40.11.*
7. Nguyen Thi Kim Anh, Nguyen Thi Tram Anh and Tran Van Hao (2010). Alternative Livelihoods for Small-scale Fishermen in Vietnam. *In the Proceeding of the conference: 35 years of development and integration of the University of Economics, Da Nang University (1975-2010), pp.76-87.*
8. Nguyen Thi Tram Anh (2008). The Linkage in Value Chains of Aquaculture Products in Vietnam. *Proceedings of The National Youth Conference of Aquaculture, Research Institute of Aquaculture.*
9. Nguyen Thi Tram Anh and Nguyen Thi Kim Anh (2008). Linkages in Fisheries Business- A Startup for Sustainable Development. *In the Proceeding of the conference An evaluation after involving WTO, Department of Trade And Industry, Ho Chi Minh City, 11/2008.*
10. Nguyen Thi Tram Anh (2006). Sustainable Fisheries Export in Viet Nam. *In the proceeding of the International conference on Development of Technology for Modernizing Fisheries Sector in Global Context, Nha Trang University, 16 - 17/11/ 2006.*

11. Nguyen Tuan, Nguyen Thi Kim Anh, Nguyen Thi Tram Anh and Ola Flaaten. ( 2006). A study on costs and earnings of gillnet vessels in Nha Trang, Vietnam. *Proceedings of the Thirteenth Biennial Conference of the International Institute of Fisheries Economics & Trade (IIFET)*, ISBN: 0-9763432-3-1, CD Room
12. Nguyen Thi Tram Anh (2005). Local Communities within the Nha Trang Bay Marine Protected Area must be Relevant. *The Scientific report at the People and The Sea by LOICZ in the Netherlands*, 27 - 29/06/2005.
13. Nguyen Thi Tram Anh (2004). Seafood Processing and Trade in Viet Nam. *In the proceeding of the Twelfth Biennial Conference of the International Institute of Fisheries Economics and Trade (IIFET)*, Tokyo, Japan, 26 - 29/ 07/2004.